

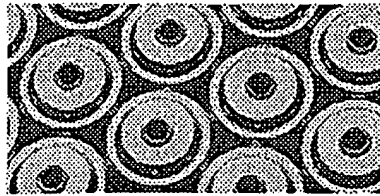
2687

Ref #	Hits	Search Query	DBs	Default Operator	Plurals	Time Stamp
L1	144	\$diaz-s\$.xa,xp.	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2005/09/13 19:23
L2	21	collaborative NEAR (supply ADJ chain)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2005/09/13 19:28
L3	337	collaborative AND (supply ADJ chain) AND (inventory) AND (vendors or enterprises or partners)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2005/09/13 19:29
L4	136	3 AND (collaborative NEAR10 inventory)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2005/09/13 19:29
L5	117	4 AND:install\$6	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT; IBM_TDB	OR	OFF	2005/09/13 19:29

manugistics

One step ahead of demand.

COMPANY	SOLUTIONS	INDUSTRIES	SERVICES	PARTNERS	SUPPORT
---------	-----------	------------	----------	----------	---------



Collaboration

» Supply Chain

- » Supply Management
- » Demand Management
- » Transportation and Logistics
- » Contract MRP/MRO

» Pricing and Promotional Planning

» Collaboration

- » Collaborative Supply Management
- » Collaborative VMI
- » CPFR
- » Sales and Operations Planning (S&OP)
- » Trading Partner Connectivity
- » Visibility
- » Performance Management
- » Revenue Management

Collaborative Vendor Managed Inventory (VMI)

Challenges and Business Drivers

Whether your customers are asking you to manage their inventory or you've agreed jointly to initiate levels are maintained to meet customer demand — without carrying costly excess inventory. In today's consumer spending, an effective VMI program requires more than just exchanging EDI transactions and what will be demanded in the future, collaboration is essential. Manugistics Collaborative VMI solution, and promotion status from your customers, the solution can help you generate accurate forecasts, VMI, delivering the processes and technology you need to collaborate with customers on forecasts, and technology that alerts you to disconnects in your supply and demand chain so that you can proactively that helps you lower costs and strengthen relationships with your most strategic customers.

Solution Overview and Differentiators

The Manugistics Collaborative VMI solution can help you get an effective VMI program up and running critical collaboration with customers, providing continuous monitoring and alerts to potential problem forecasting and distribution planning processes. Key capabilities include:

» Complete VMI program enablement:

Collaborative VMI offers proven forecasting, fulfillment, load building, and order management applications. EDI and XML transactions provide seamless receipt and transmission of history, inventory, and order management, seasonality, and other variables to produce an accurate demand plan that drives results.

» Web-based Collaboration:

Collaborative VMI's web-based collaboration application allows you to share forecasts and proposals with account managers. You can collaborate on planned promotions and other events for better visibility and consensus driven process to help strengthen your trading relationships.

» Monitoring and alert notification:

Continuous monitoring of information across the Collaborative VMI solution allows you to define a threshold to your VMI planners or your customers when the system finds a deviation in the user-defined business rules proactively manage exceptions as they occur.

» Synchronization with enterprise-level planning:

When VMI customer programs are managed separately from enterprise-level planning processes, Collaborative VMI solution eliminates this issue by synchronizing VMI demand and orders with an application foundation for both enterprise planning and VMI programs to deliver a complete and accurate demand plan.

Benefits Delivered

Manugistics solutions are designed and implemented based on our more than twenty years of helping companies reduce costs and increase profits. A key component of supply chain planning and optimization, Manugistics companies need to make intelligent demand and supply decisions in today's competitive business environment.

- » Improve forecast accuracy through proven statistical forecasting collaborative review
- » manage inventory levels for your key customers
- » eliminate excess inventory and lower 'just-in-case' carrying costs
- » minimize stock-outs and avoid inventory shortages
- » gain visibility into planned promotions offered by your customers
- » reduce administrative overhead ('firefighting') via exception management technology
- » collaborate with your customers on forecasts, inventory levels, and planned orders
- » reduce IT costs due to use of open standards and extremely scalable architecture
- » strengthen customer relationships
- » gain valuable insight into consumer buying habits

Your SELECT statement is:

s (collaborative AND (supply()chain) AND (inventory) AND (partners or enterprises)) not py>1999

Dialog
9/13/05

Items	File
2	8: Ei Compendex(R)_1970-2005/Sep W1
39	9: Business & Industry(R)_Jul/1994-2005/Sep 09
146	13: BAMP_2005/Aug W4
269	15: ABI/Inform(R)_1971-2005/Sep 13
318	16: Gale Group PROMT(R)_1990-2005/Sep 12
Processing	
167	20: Dialog Global Reporter_1997-2005/Sep 13
25	47: Gale Group Magazine DB(TM)_1959-2005/Sep 13
1	56: Computer and Information Systems Abstracts_1966-2005/Aug
Examined 50 files	
18	75: TGG Management Contents(R)_86-2005/Sep W1
11	88: Gale Group Business A.R.T.S._1976-2005/Sep 09
2	122: Harvard Business Review_1971-2005/Jul
Examined 100 files	
>>>File 133: Prefix "PY" is undefined	
3	133: S&P's Corp.Descrip.+News_2005/Sep 10
1	141: Readers Guide_1983-2004/Dec
2	144: Pascal_1973-2005/Sep W1
361	148: Gale Group Trade & Industry DB_1976-2005/Sep 13
2	192: Industry Trends & Anal._1997/Jun
Examined 150 files	
1	248: PIRA_1975-2005/Aug W3
30	256: TecInfoSource_82-2005/Sep
21	262: CBCA Fulltext_1982-2005/Sep 12
>>>File 266: Prefix "PY" is undefined	
2	266: FEDRIP_2005/Jun
1	267: Finance & Banking Newsletters_2005/Sep 12
Examined 200 files	
33	275: Gale Group Computer DB(TM)_1983-2005/Sep 12
1	349: PCT FULLTEXT_1979-2005/UB=20050908,UT=20050901
Examined 250 files	
1	388: PEDS: Defense Program Summaries_1999/May
Examined 300 files	
8	476: Financial Times Fulltext_1982-2005/Sep 13
34	484: Periodical Abs Plustext_1986-2005/Sep W1
6	485: Accounting & Tax DB_1971-2005/Aug W4
Examined 350 files	
>>>File 519: Prefix "PY" is undefined	
1	519: D&B-Duns Finan.Records Plus(TM)_2005/May
>>>File 535: Prefix "PY" is undefined	
1	535: Thomas Register Online(R)_-2005/Q3
2	541: SEC Online(TM) Annual Repts_1997/Sep W3
2	542: SEC Online(TM) 10-K Reports_1997/Sep W3
4	545: Investext(R)_1982-2005/Sep 13
120	553: Wilson Bus. Abs. FullText_1982-2004/Dec
40	570: Gale Group MARS(R)_1984-2005/Sep 12
Examined 400 files	
60	610: Business Wire_1999-2005/Sep 13
32	613: PR Newswire_1999-2005/Sep 13
2	616: Canada NewsWire_1999-2001/Mar 09
3	619: Asia Intelligence Wire_1995-2005/Sep 12
138	621: Gale Group New Prod.Annou.(R)_1985-2005/Sep 13
1	623: Business Week_1985-2005/Sep 08

2 624: McGraw-Hill Publications_1985-2005/Sep 13
 3 635: Business Dateline(R)_1985-2005/Sep 13
 46 636: Gale Group Newsletter DB(TM)_1987-2005/Sep 12
 13 637: Journal of Commerce_1986-2005/Sep 13
 1 642: The Charlotte Observer_1988-2005/Sep 11

Examined 450 files

37 647: CMP Computer Fulltext_1988-2005/Aug W4
 3 648: TV and Radio Transcripts_1997-2005/Sep W2
 137 649: Gale Group Newswire ASAP(TM)_2005/Aug 31
 1 654: US Pat.Full._1976-2005/Sep 08
 6 660: Federal News Service_1991-2002/Jul 02
 3 674: Computer News Fulltext_1989-2005/Sep W2
 6 696: DIALOG Telecom. Newsletters_1995-2005/Sep 13
 1 710: Times/Sun.Times(London)_Jun 1988-2005/Sep 12

Examined 500 files

1 728: Asia/Pac News_1994-2005/Sep W2
 3 748: Asia/Pac Bus. Jrnls_1994-2005/Sep 13
 3 754: IPO Maven_1994-2000/Jul

Examined 550 files

2 781: ProQuest Newsstand_1998-2005/Sep 13
 45 810: Business Wire_1986-1999/Feb 28
 69 813: PR Newswire_1987-1999/Apr 30

Processing
 Processing

25 993: NewsRoom 2003

60 files have one or more items; file list includes 581 files.
 One or more terms were invalid in 108 files.